

Profitbase Purchase Analytics transforms purchase transactions into key performance indicators and metrics that enable decision makers to track and improve supplier performance and negotiate better purchase agreements.

Business Insight into Purchasing Activity

Profitbase Purchase Analytics delivers out-of-the-box metrics and key performance indicators (KPIs) such as product returns, on-time deliveries and pricing, enabling decision makers to benchmark and improve vendor performance, rationalize vendors, lower the cost of material, and identify delivery problems that affect business performance.

Enterprise View of Purchasing Activity

Multi-location businesses are able to extract and consolidate purchasing data from multiple systems for a 360 degree view of buying activity. This enterprise view enables pooling of purchases, better negotiated purchase agreements with vendors and rationalization of vendors and inventory.

Benefits

- Improve the quality of your vendors
- Rationalize the number of vendors
- Improve quality of delivered materials
- Reduce returns and rework in production
- Reduce lead times and delays
- Enterprise view of purchasing activity
- Negotiate better purchase agreements

Track and Improve Vendor Performance

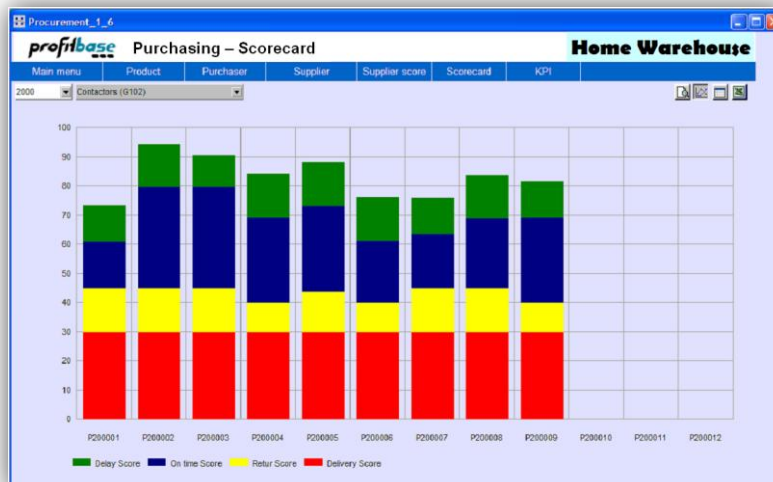
Scorecards provide vendors with a report card on performance criteria and their scores, so they are able to track and improve their performance. As a business, you are then able to set and measure performance goals and use the results to negotiate better agreements, push for vendor improvements, and eliminate poor performing vendors.

Negotiate Better Purchase Agreements

Vendors many times have multiple, independently negotiated purchase agreements for the same products with multi-location businesses. With Purchase Analytics from Profitbase, businesses have a 360 degree view of all purchasing activity by vendor, so they can consolidate purchase agreements; negotiate better prices, delivery and payment terms.

Reduce Returns and Rework

Returns and reworks are costly to both the business and the vendor. Profitbase Purchase Analytics provide decision makers with metrics to track returns and rework, and provide regular reports to vendors so they can improve their performance.



Example Vendor Scorecard Trend

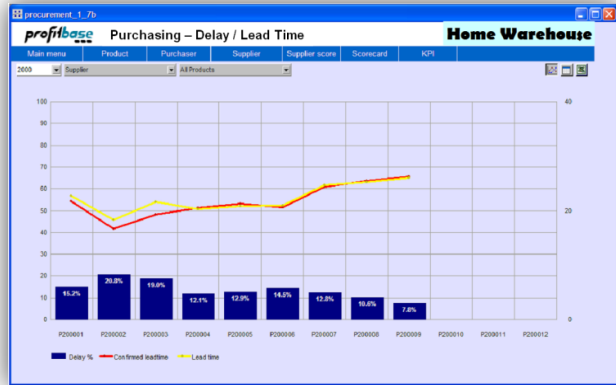
Purchase Analytics includes a comprehensive set of dimensions, measures and key performance indicators (KPIs) that are ready to use immediately. New dimensions, measures and KPIs can be added or existing ones modified to meet unique information requirements. Dimensions are the contextual information workers use to filter and analyze information. Purchase Analytics provides the following dimensions, KPIs and measures.

Dimensions

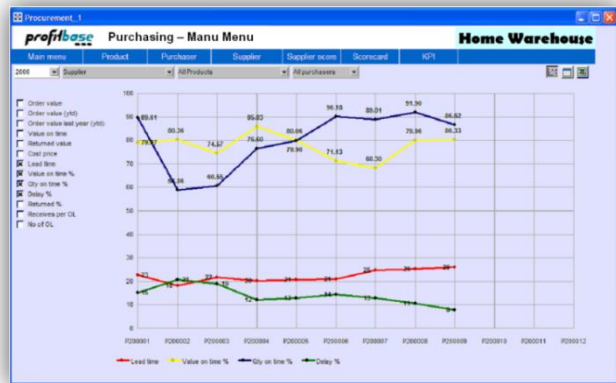
- Currency
- Purchasing Agent
- Inventory Locations
- Legal Entity
- Purchase Order States
- Items
- Purchase Delayed Days
- Purchase Orders
- Unit of Measure
- Vendors
- Time Ranges

KPI / Measures

- Purchase Ordered Quantity
- Purchase Ordered Amount
- Purchase Confirmed Quantity
- Purchase Confirmed Amount
- Purchase Received Quantity
- Purchase Received Amount
- Purchase Received On Time Quantity
- Purchase Received On Time Amount
- Purchase Line Count
- Purchase Delayed Days
- Purchase Lead Time Confirmed
- Purchase Lead Time Received
- Purchase On Time Received Quantity
- Purchase On Time Received Amount
- Purchase On Time Received Quantity %
- Purchase On Time Received Amount %
- Purchase Discount Amount
- Purchase Invoiced Quantity
- Purchase Invoiced Amount
- Purchase Returned Quantity
- Purchase Returned Quantity %
- Purchase Returned Amount
- Purchase Returned Amount



Example % Delivery Delay Trend



Example On-Time Delivery Trend